Read to a Child (readtoachild.org) is a national literacy and mentoring non-profit that fosters a love of reading, improves literacy skills, and supports socio-emotional well-being in students from under-resourced communities. Research shows that reading aloud to children is the single most important activity for eventual success in reading, a key factor for success in school, work, and life. Read to a Child’s Read Aloud Mentoring Program utilizes thousands of volunteer reading mentors who read regularly to elementary students at under-resourced schools in the greater metro areas of Boston, Detroit, Hartford, Los Angeles, and Miami.
2022 was a challenging, yet successful year for Read to a Child as we continued to rebound from the effects of the pandemic. While some of our volunteer reading mentors were still working remotely, others began returning to the office. The result was that the Read Aloud Mentoring Program was truly hybrid during the school year. At the end of the school year, teacher-provided evaluation results indicated that both methods were extremely successful in improving literacy and socio-emotional skills and fostering a love of reading.

We now have two types of program staff – those who work within the schools, who escort children to their mentor in a safe reading space where our book cart awaits, and those who manage the program on Zoom, greeting all virtual mentors and students, providing access to electronic books shared on screen, and checking in to ensure all sessions are running smoothly.

This embrace of technology has led us to adapt our hiring and training procedures and has led us to seek out grants to provide Chromebooks, headsets and in-school WiFi access to every reading pair in our program that requires them. A big thank you to the Guru Krupa Foundation, who provided us with a $20K grant to cover many of our technology purchases. And thank you to all of our employees who have adapted and evolved with the needs of our program and its students.

As we continue to grow the Read Aloud Mentoring Program back to our pre-pandemic numbers and beyond, we have maintained very healthy financial and cash positions. All of this was accomplished by a truly amazing group of passionate professionals on staff, along with support from 55 inspiring members of our national and regional boards.

Despite myriad challenges, our success was also enabled due to the unwavering support of volunteer reading mentors across the country, as well as by government, corporate, foundation and individual donors who, in many cases, increased their support. Please read through this annual report to see some highlights of the hard work supporting children from under-resourced communities across the country, some of the impressive outcomes for children in our programs, and to join us in thanking our incredible supporters.

Staff Leadership

Paul Lamoureux
Chief Executive Officer

Kristen Baxter
National Director of Development

Kaela Mento
National Vice President, Program Management

Beth Putnam
Chief Financial Officer

Lily Andrews
Greater Hartford Executive Director

Gloria Jolley
Greater Los Angeles Executive Director

Luisana Kinaj
Greater Miami Director, Development

Judy Tipton
Metro Detroit Development Consultant

Linda Winin
Greater Boston Director, Program

Peter Necheles (National Board Chair)

Paul Lamoureux (CEO)
MISSION

Our mission is to foster a love of reading, improve literacy skills, and support socio-emotional well-being in students from under-resourced communities.

VISION

Our vision is that every child has the opportunity to thrive in school and beyond through inspirational mentoring and read aloud experiences.
2022: A YEAR IN REVIEW

A HYBRID APPROACH TO CHANGING LIVES

Volunteers had the option of participating in-person or virtual. Having a virtual platform offers flexibility and convenience and has shown to be equally effective with regard to improved self-esteem and enthusiasm for books and reading among students.

On January 20, 2022, all five regions of Read to a Child came together to host its second Virtual Gala: Turning Pages. On this night, attendees heard from community and corporate partners, school principals, passionate volunteers, and literacy champions, and came together to raise $220,000 to support the growth of our Read Aloud Mentoring Program!

National Reading Month is held every year during the month of March. In honor of National Reading Month, Read to a Child hosted the 9th Annual Online Fundraising Campaign: Today a Reader, Tomorrow a Leader. Thanks to the generous contributions of our supporters, we raised $120,000 for our Read Aloud Mentoring Program!

Greater Boston hosted its first in-person Team Trivial Night since the beginning of the pandemic, on June 9, 2022. Teams gathered at Game On Fenway to compete to take home the coveted trophy all while raising funds to support the Read Aloud Mentoring Program in Boston. Board Member Vicki Newberry Sullivan and her team took home the trophy! Trivia Night raised $20,000!

Read to a Child earned a 2022 Platinum Seal of Transparency with GuideStar from Candid. Read to a Child provided Candid with a voluminous amount of data to be completely transparent about how we strive to achieve our mission.
Year after year, 99% of volunteers tell us they would recommend the Read Aloud Mentoring Program to a friend or co-worker.

According to their teachers,

- 96% of our students improved in ENTHUSIASM FOR BOOKS AND READING since the start of the program year
- 95% of our students improved in SELF CONFIDENCE since the start of the program year
- 91% of our students improved in both VOCABULARY DEVELOPMENT and READING PROGRESS since the start of the program year

Meeting the needs of our school program partners

- 78% of participation in the program was virtual.

Read Aloud Mentoring Program

- 730 Volunteers Engaged
- 655 Students Served
- 115 Corporate Partners
- 28 Schools

Five Year Impact

2018 - 2022 School Years

- 3,082 Students Served
- 3,415 Volunteers Engaged
- 78,253 Total Sessions Held
REGIONAL HAPPENINGS

Greater Los Angeles

With the continued and generous support of corporate partners including Capital Group, Lockton Insurance Brokers, Kirkland & Ellis, Alston & Bird, Ernst & Young, and Winston & Strawn, the Greater Los Angeles Region continued to serve students virtually at partner schools. We were also excited to launch and welcome our newest school partner, Vine Street Elementary in Hollywood, where volunteers from Netflix, Tala, and the community helped create impact.

All volunteers were given access to Jamia Wilson’s book, *Young, Gifted, and Black*, to read from during Black History Month, and we also created two inspiring Remote Read Aloud videos through a special partnership with Rebel Girls. Volunteers read from *Good Night Stories for Rebel Girls: 100 Tales of Extraordinary Women* and *Good Night Stories for Rebel Girls: 100 Inspiring Young Changemakers*. These videos were made available to all students at partner schools for National Read to a Child Day.

It was fulfilling to hear directly from volunteers, teachers, and students about their experience! A teacher at one of our partner schools shared, "The student in my class, who was in your Read Aloud Mentoring Program, made significant progress in reading. His work with his mentor in the program was part of his success."

Greater Boston

As students returned to school buildings following a year of remote learning, Greater Boston's Read Aloud Mentoring Program was welcomed back into the fold. Our Program Coordinators conducted sessions from within the school for mentor-child pairs: some virtual, some in-person. Regardless of format, the program yielded glowing results – in-person pairs were reunited, and virtual connections were enhanced as mentors and children shared books together on-screen.

Our goal of fostering strong mentor-student relationships was of particular importance during this COVID recovery program year, and teachers indicated that 98% of our students benefited from the 1:1 mentoring aspect of the Read Aloud Mentoring Program. Overall, 81% of our students showed improvement in all 8 areas assessed by their teachers. Along with our exciting program results, we welcomed two new members to our Regional Advisory Board – Nikoo Nasr (Cooledge Lighting) and Jim Klapman (Acadian Asset Management).

Our Greater Boston team thanks our Visionary Partners that provide continuous support vital to the success and growth of our program: ArcLight Capital, MAN Group and The TJX Companies, Inc.
Metro Detroit

Metro Detroit navigated another year of transitions, returning to in-person volunteering as well as continuing to offer a virtual option. What we thought would be “back to normal” turned into another rollercoaster year of riding the waves of COVID spikes, school closings, and shifts from in-person back to virtual learning. Our Program Coordinators and volunteers rose to the occasion, flexing with the school demands. Our dedicated volunteers remain true champions, several reading with more than one student, donating books for our book carts, and helping to recruit new volunteers. They support the students each week with their most precious donation of time and caring interaction.

Our school staff and teachers, too, continue to support our program. One Detroit 3rd grade teacher said of a particular student: “He has made a lot of growth this year. He comes to school excited to learn and I have seen a remarkable change in his attitude. I believe that Read to a Child and his time with his mentor has helped him a lot.”

Thanks to an anonymous donor, every Metro Detroit Read to a Child student received a premium subscription to Epic!, the children’s eBook source. This support was invaluable to our families during another challenging school year.

Greater Hartford

Read to a Child Greater Hartford experienced massive growth this year! We opened the Read Aloud Mentoring Program at Parkville Community School - our fourth school program - where referrals into the program broke all regional records with an unprecedented 60 students. We continue to match these students with caring reading mentors.

Our program launch at Parkville welcomed Mayor of Hartford Luke Bronin and Hartford Superintendent Dr. Leslie Torres-Rodriguez, as well as new funders Ted and Mary Gawlicki of the Gawlicki Family Foundation, Hartford developer and entrepreneur Carlos Mouta, Read to a Child board members, and many volunteer readers. Our overall program has grown by 20% since last year due to a strong call for social-emotional support and literacy mentorship for students by our partner schools.

Finally, we added Program Coordinators Tairiana Lopez and Tanesha Shuler to our team to serve our expanding program. Onward and upward!

Greater Miami

The Greater Miami Region took a hybrid approach this school year, with mentor-student pairs meeting both virtual and in-person. We were excited to welcome Program Manager, Michele Armstrong, to support our Program Coordinators and work with our Miami Development Director to expand our programming.

Our local community continues to inspire us! During The Miami Foundation’s local day of giving, Give Miami Day, our supporters helped us raise nearly $7,000 to support our Read Aloud Mentoring Program.

Our program continues to thrive thanks to the generous support of our partners: Assurant, Holland & Knight, The Batchelor Foundation and The Kirk Foundation.
Read to a Child’s FY22 financial notables include an increase in grant income, investments in program and development, and cash in line with our strategic objectives. We are grateful to have received forgiveness of both of our Paycheck Protection Program loans ($250k each, in FY22 and in FY21).

* In addition to the large percent of expenses that directly support our Programs, thank you to the 730 volunteer reading mentors who donated their time to Read to a Child’s Read Aloud Mentoring Program in FY22.

<table>
<thead>
<tr>
<th>Support and Revenue</th>
<th>FY22</th>
<th>FY21</th>
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</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$404,903</td>
<td>$407,497</td>
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<tr>
<td>Grant Income Without Donor Restrictions</td>
<td>694,296</td>
<td>577,096</td>
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<td>Grant Income With Donor Restrictions</td>
<td>209,225</td>
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<td>Special Events Income, Net</td>
<td>228,030</td>
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<tr>
<td>In-Kind Contributions</td>
<td>113,314</td>
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<td>Other Revenue</td>
<td>255</td>
<td>1,452</td>
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<td><strong>Total Support and Revenue</strong></td>
<td><strong>$1,650,023</strong></td>
<td><strong>$1,517,995</strong></td>
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<th>Expenses</th>
<th>FY22</th>
<th>FY21</th>
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<tr>
<td>* Program Services</td>
<td>$1,002,669</td>
<td>$914,011</td>
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<tr>
<td>Management and General</td>
<td>120,528</td>
<td>133,778</td>
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<tr>
<td>Fundraising</td>
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<td>212,811</td>
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<td><strong>$1,260,600</strong></td>
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<td>$230,845</td>
<td>$257,395</td>
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<th>Statement of Financial Position</th>
<th>9/30/2022</th>
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<tr>
<td>Cash and Cash Equivalents</td>
<td>$747,013</td>
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<td>Other Current Assets</td>
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<td>43,018</td>
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<td><strong>Total Assets</strong></td>
<td><strong>$773,901</strong></td>
<td><strong>$797,301</strong></td>
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<table>
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<tr>
<th>Total Liabilities and Net Assets</th>
<th>FY22</th>
<th>FY21</th>
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<tr>
<td>$25,000</td>
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<td>$38,458</td>
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<td>$209,236</td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$773,901</strong></td>
<td><strong>$797,301</strong></td>
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</tbody>
</table>

**FY22 Support & Revenue**

- Grants - Without Restrictions 42%
- Grants - With Restrictions 13%
- Corporate & Individuals 24%
- Special Events, Net 14%
- In-Kind Contributions 7%

**FY22 Expenses**

- Fundraising 21%
- Management & General 8%
- Program Services 71%
### BOARD OF DIRECTORS
10/1/2021 - 9/30/2022

**National**

<table>
<thead>
<tr>
<th>Name</th>
<th>Title and Company</th>
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</thead>
<tbody>
<tr>
<td>Peter Necheles*</td>
<td>Chair &amp; Treasurer, Chief Legal Officer &amp; Senior Vice President, Corporate Development, Agero</td>
</tr>
<tr>
<td>Julie Solomon</td>
<td>Secretary, Vice President, Deputy General Counsel, Pitney Bowes</td>
</tr>
<tr>
<td>David Brewer</td>
<td>Retired Vice Admiral and Superintendent of LAUSD</td>
</tr>
<tr>
<td>Brett Carroll</td>
<td>Partner, Holland &amp; Knight</td>
</tr>
<tr>
<td>Paul Lamoureux*</td>
<td>Chief Executive Officer, Read to a Child</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Name</th>
<th>Title and Company</th>
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<tbody>
<tr>
<td>Vicki Newberry-Sullivan*</td>
<td>BNY Mellon</td>
</tr>
<tr>
<td>Nancy Pulio*</td>
<td>Arent Fox</td>
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<tr>
<td>Mark Tarini*</td>
<td>ArcLight Capital Partners</td>
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<tr>
<td>Cusaj Thomas</td>
<td>Goodwin Procter LLP</td>
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<tr>
<td><strong>Metro Detroit</strong></td>
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<tr>
<td>Linda Ware-Smith*</td>
<td>Chair, Retired General Motors</td>
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<tr>
<td>Kristin Schleicher</td>
<td>Vice Chair, Ernst &amp; Young LLP</td>
</tr>
<tr>
<td>Donna Bank-Hoglen*</td>
<td>Code 313</td>
</tr>
<tr>
<td>Jonathan Berg</td>
<td>Bodman Law PLC</td>
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<tr>
<td>Donna Dulaney</td>
<td>Pontiac School District</td>
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<tr>
<td>Alexandra Foster</td>
<td>Kelly Services</td>
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<tr>
<td>Will Grace</td>
<td>DeNovo Treasury LLC</td>
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<tr>
<td>Dr. Chanel Hampton</td>
<td>Strategic Community Partners</td>
</tr>
<tr>
<td>Dave Walker*</td>
<td>Former Chair, Retired Level One Bank</td>
</tr>
</tbody>
</table>

### BOARD OF ADVISORS
10/1/2021 - 9/30/2022

**Greater Boston**

<table>
<thead>
<tr>
<th>Name</th>
<th>Title and Company</th>
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<tbody>
<tr>
<td>Jason DeMarzo*</td>
<td>Former Chair, Northwestern Mutual</td>
</tr>
<tr>
<td>Katharine Beattie</td>
<td>Chair, Foley &amp; Lardner LLP</td>
</tr>
<tr>
<td>Lee Bertram*</td>
<td>Eaton Vance</td>
</tr>
<tr>
<td>Richard Cooper*</td>
<td>RSM</td>
</tr>
<tr>
<td>Gavin Danaher*</td>
<td>ArClight Capital Partners</td>
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<tr>
<td>Dorree Gurdak</td>
<td>Chameleon Collective</td>
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<tr>
<td>Amanda Hamilton</td>
<td>Deloitte</td>
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<tr>
<td>Jim Klapman*</td>
<td>Acadian Asset Management</td>
</tr>
<tr>
<td>Keith Masterson</td>
<td>State Street</td>
</tr>
<tr>
<td>Mark Minichiello*</td>
<td>Acadian Asset Management</td>
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<tr>
<td>Nikoo Nasr</td>
<td>Cooleedge Lighting</td>
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<tr>
<td>Doug Nelson*</td>
<td>Eliassen</td>
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**Greater Hartford**

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<th>Name</th>
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<tr>
<td>Richard J. Wasserman*</td>
<td>Chair, Day Pitney LLP</td>
</tr>
<tr>
<td>John F. Byrnes*</td>
<td>People's United Insurance Agency</td>
</tr>
<tr>
<td>Andrea Ezerins*</td>
<td>Hartford Steam Boiler Inspection and Insurance Company</td>
</tr>
<tr>
<td>Daniel Krisch</td>
<td>Halloran &amp; Sage LLP</td>
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<tr>
<td>Holly Lerose*</td>
<td>Vice Chair, Travelers</td>
</tr>
<tr>
<td>Alexandra Lombardi</td>
<td>City of Hartford</td>
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<tr>
<td>Ellen Stoltz</td>
<td>Improve Your Schools</td>
</tr>
<tr>
<td>Daisy Torres</td>
<td>Hartford Public Schools</td>
</tr>
<tr>
<td>Marilyn T. West*</td>
<td>Travelers</td>
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**Greater Los Angeles**

<table>
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<tr>
<th>Name</th>
<th>Title and Company</th>
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<tbody>
<tr>
<td>Eva Davis*</td>
<td>Chair, Winston &amp; Strawn LLP</td>
</tr>
<tr>
<td>Greg Barnes*</td>
<td>Lockton Insurance Brokers LLC</td>
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<tr>
<td>Jane Lee Cole</td>
<td>Parsus Law LLP</td>
</tr>
<tr>
<td>David Cormack*</td>
<td>Ernst &amp; Young LLP</td>
</tr>
<tr>
<td>Luke Guerra*</td>
<td>Kirkland &amp; Ellis LLP</td>
</tr>
<tr>
<td>Joanna Hu</td>
<td>PwC</td>
</tr>
<tr>
<td>Genevieve Kelly*</td>
<td>Goodwin Procter LLP</td>
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<tr>
<td>Kelly Siobhan Laffey</td>
<td>Stubbs Alderton &amp; Markiles LLP</td>
</tr>
<tr>
<td>Adriene Piescia Lynch*</td>
<td>Alston &amp; Bird LLP</td>
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<tr>
<td>Bailey Masullo*</td>
<td>Capital Group</td>
</tr>
<tr>
<td>Steve Stiglitz</td>
<td>Freedman &amp; Taitleman LLP</td>
</tr>
<tr>
<td>David Zhao*</td>
<td>Capital Group</td>
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**Greater Miami**

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<tbody>
<tr>
<td>Debbie Platt*</td>
<td>Chair, Assurant</td>
</tr>
<tr>
<td>Heather Woods*</td>
<td>Secretary, Rennert Vogel Mandler &amp; Rodriguez</td>
</tr>
<tr>
<td>Ivette Gomez*</td>
<td>Assurant</td>
</tr>
<tr>
<td>Alec Puig*</td>
<td>Holland &amp; Knight</td>
</tr>
<tr>
<td>Alexandra Uriarte</td>
<td>Carrier</td>
</tr>
<tr>
<td>Brittney Xu</td>
<td>Holland &amp; Knight</td>
</tr>
</tbody>
</table>

*volunteer reading mentor
DONORS
For fiscal year ending 9/30/2022

CORPORATE AND FOUNDATION DONORS

$50,000 +
ArcLight Capital Partners*
Capital Group*
Huntington
Man Group*
Pitney Bowes*
The Boston Foundation
TJX*
Travelers*

$49,999-$25,000
Agero*
Assurant*
BNY Mellon*
Commonwealth Cares Fund*
PwC Charitable Foundation*

$24,999-$10,000
Beatrice Fox Auerbach Foundation Fund
BJ's*
Bloomberg Philanthropies*
Eaton Vance*
Ensworth Charitable Foundation
Everett Citizens Foundation
General Motors
Guru Krupa Foundation
Holland & Knight*
Kirkland & Ellis LLP*
Liberty Mutual
Lincoln and Therese Filene Foundation
Lockton Insurance Brokers LLC
RSM*
Sanofi Genzyme*
The Kirk Foundation
The Stocker Foundation
United Way for Southeastern Michigan

$9,999-$5,000
Acadian Asset Management LLC*
Alston & Bird LLP*
Arent Fox LLP*
Beacon Research*
Boston Scientific*
Clinton & Wilma Shattuck Charitable Trust
Cost Containment Advisors
Delaware Life*
Deloitte
Dornam Foundation
Drift*
Eastern Bank
Ernst & Young LLP*
Ezra M. Cutting Trust, Bank of America, N.A.
First Merchants Corporation*
Foundation for Metrowest
Hartford Steam Boiler*
J Walton Bissell Foundation
MilliporeSigma*
MutualOne Charitable Foundation
Rockland Trust - Blue Hills Charitable Foundation
St. Mary's Credit Union*
Target
The Batchelor Foundation, Inc
The Winnick Family Foundation
William P. Anderson Foundation
Winston & Strawn LLP*

* Denotes a commercial relationship with United Way for Southeastern Michigan.
CORPORATE DONORS (CONTINUED)

$4,999-$2,500
Allied World Assurance Company*
Cigna
Consilio LLC
Foley & Lardner LLP
Halloran & Sage*
Henry E. Niles Foundation, Inc.
Jean Sinatra Legal Management Recruitment
M&T Bank Charitable Foundation
Mass General Brigham*
MIT*
Seyfarth Shaw LLP
Sun Life Financial*
Veritext Legal Solutions
Waters Corporation

$2,499-$1,000
Avidia Charitable Foundation
Cambridge Community Foundation
Chemico Systems
City of Hartford*
CTP*
Federman Lally & Remis*
Goodwin Procter LLP
Improve Your Schools
Mass Medical Society/New England Journal of Medicine*
Oakland County Chapter of The Links
Reach Out for Schools
State Street Foundation*
The Barnes Foundation, Inc.
The Hartford Financial Services Group
Wynn Employee Foundation

INDIVIDUAL DONORS

Leadership Giving Circle
$24,999-$10,000
Mark and Jeri Tarini†

Leadership Giving Circle
$9,999-$5,000
Dave and Jane Cole†
Antreas Gazarosssian
Billy and Kimberly Hewlett
Erin and Mark Minichiello†
Nancy Puleo†
Kristin Schleicher†

Leadership Giving Circle
$4,999-$2,500
Eva and Rich Davis†
Jeff Folino
John and Mary Heveran
Nina Kirsch
Keith & Elena Masterson†
Candy and Jeff Stone†
Vicki Newberry Sullivan†
Cindy and Richard Wasserman†

Leadership Giving Circle
$2,499-$1,000
Greg Barnes†
Kate and Michael Beattie†
James Bellinson
Jonathan Berg†
David Brewer†
John and Marla Byrnes†
Lori and Peter Cote
Gavin and Kristen Danaher†
Abigail and Jason DeMarzo†
Robin Denison†
Scott Dias
Andrea Ezerins†
Jennifer Ferrera
Mary Ellen Goodwin
Amanda Hamilton†
Jane Hurt
Elizabeth Jolley
Gloria Jolley and Scott Johnson
Genevieve Kelly†
Leslie King
Angie and Stephen Knightly
Lauren and Paul Lamoureux†
Brian and Holly Lerose†
Derek and Julia Lisinski
Virginia Menjares*
Suman Mookerji
Peter Necheles and Marlissa Briggett†
Beth and Dean Putnam*
Reese Rickards
David Scheper
Julie Solomon†
Beth and Thomas Sorbo
Matthew Steele
Marnie and Steve Stiglitz†
Cusaj Thomas†
David and Elizabeth Walker†
Marilyn West†
Heather Woods and Timothy Parks†

$999-$500
Lawrence Apple
Peter Arden
Lee and Kelsey Bertram†
Dave and Kara Borah
Lawrence Bucci
Angela Canale
Dillon Christensen
Catherine Diethorn
Chetan Ghai
Sloane Goldhagen
Mark Holmes
Jason Kalil
Kelly Laffey-Harris and Jayson Harris†
Charles Lenore
Gerry and Patricia Hirata
Allison and Doug Nelson†
Ted Ritchie
Asker Saeed
Lillian Santangelo*
John Schreiber
Ellen Stoltz†
Alessandra Swanson
Michael Swartz
Alexandra Uriarte†
Linda Winin
Brittney Xu†

IN-KIND DONORS

Château Gaby Wine
CTP
DCU Credit Union
Douglas Emmett Management LLC
Dreamscape Immersive
Holland & Knight
Jordan Gershowitz
John Hancock
Kelly Laffey-Harris and Jayson Harris
Malibu Wine Hikes
Rise
Kendra Scott

*Volunteer Reader/s
†Volunteer Board Member
(My student) enjoys reading now... and I am so lucky to have watched that love unfold over the past few years. She is a better, more confident, more engaged reader because of this program."

-Mentor, 2022